

## Ramon Contreras III

Mr. Contreras is a Partner in Grant Thornton's Global Public Sector group. He has over 15 years of public sector cost and performance management consulting and managed competition experience. Mr. Contreras has developed technical expertise in the areas of OMB Circular A-76, government contracts, procurement policy, regulatory practices, outsourcing, and privatization. He is a licensed attorney with specialized expertise in federal and procurement law. He is an active member of the American Bar Association Section of Public Contract Law. He is well versed in Federal Acquisition Regulations (FAR), and the Federal Inventories Reform Act (FAIR). He has taught OMB Circular A-76 and strategic sourcing to a variety of clients, as well as presented such topics at various seminars and workshops sponsored by the Potomac Forum, the A-76 Institute, The Performance Institute, George Washington University, and American Society of Military Comptrollers.

### Grant Thornton LLP

*Partner, Global Public Sector (1996 – Present)*

Mr. Contreras is responsible for the Competitive Sourcing Practice within the Enterprise Management Solutions Group. In this position, he is responsible for developing competitive sourcing methodology and market strategy. He is the Engagement Partner or a senior technical advisor on most on-going competitive sourcing projects within the Global Public Practice group. The following is a list of relevant engagements that Mr. Contreras has worked on or is supervising:

- US Army Installation Management (IMA) Competitive Sourcing BPA – Mr. Contreras is the program manager for the BPA and oversees all competitive sourcing contract support for IMA. Currently supporting the following engagements:
  - US Army West Point - Providing advice and guidance on competitive sourcing methodology to include COMPARE. West Point is competing fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, and transportation activities.
  - US Army AP Hill - Providing advice and guidance on competitive sourcing methodology to include COMPARE. Overseeing preliminary planning and PWS development. AP Hill is competing fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, and transportation activities.
- US Army Fort Sam Houston Garrison - Provided advice and guidance on competitive sourcing methodology to include COMPARE. Oversaw preliminary planning and PWS development. Ft Sam Houston competed fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, recreation operations and management and transportation as well as museum operations, information

technology, resource management, and visual information activities encompassing over 1,000 FTE.

- US Army Walter Reed – Provided advice and guidance on competitive sourcing methodology to include COMPARE. Walter Reed competed fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, recreation operations and management and transportation activities encompassing over 500 FTE..
- USMC Henderson Hall – Provided advice and guidance on competitive sourcing methodology to include COMPARE. Oversaw preliminary planning and PWS development. Henderson Hall competed fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, recreation operations and management and transportation activities.
- USMC 29 Palms – Provided advice and guidance on competitive sourcing methodology to include COMPARE. Oversaw preliminary planning and PWS development. 29 Palms competed fleet maintenance, grounds maintenance, street pavement, custodial services, traffic signal maintenance, environmental engineering, landfill operations, logistics, recreation operations and management and transportation activities encompassing over 500 FTE.
- Federal Aviation Administration – Overseeing the implementation and post competition accountability resulting from the largest civilian managed competition for flight service support. Provided advice and guidance and managed the preliminary planning efforts and the development of the performance based statement of work for the flight service competition encompassing 2,700 FTE and 48 locations nationwide.
- US Navy – Provided advice and guidance on competitive sourcing. Conducted independent government estimates, independent reviews and Post MEO reviews Navy wide

#### **Managed Competition for the District of Columbia**

Worked on a managed competition engagements for the DC government procuring parking meters city wide. Performed preliminary planning equivalent work conducted data analysis, property inventories, and market research. Develop a performance based statement of work.

#### **Legal Advisor and A-76 Trainer**

Mr. Contreras is an expert legal advisor within Grant Thornton on public contract law. He is an active member of the American Bar Association Section of Public Contract Law. Mr. Contreras has taught OMB Circular A-76 to a variety of clients. He has a demonstrated command of existing federal guidance, regulation and legislation including the OMB Circular A-76, FAIR Act, the Federal Acquisition Streamlining Act (FASA), and the Federal Acquisition Reform Act (FARA). Mr. Contreras was recently published in the ABA Public Contract Law Section's Practicum on Workforce Transition Issues as a result of competitive sourcing.

#### **Private Law Practice**

*Attorney (1995- 1996)*

Mr. Contreras worked for a large Washington DC based law firm in the contracts section. Specialized in government contracts and disputes. Supported litigation efforts before the federal courts and the General Accounting Office.

#### **Internal Revenue Service (IRS)**

*Budget Analyst (1989- 1993)*

Mr. Contreras was a budget analyst in the IRS Office of Budget Formulation for one year. Mr. Contreras' responsibilities included formulating and justifying the \$7 billion IRS budget for the three submissions of the budget cycle: Treasury Department, OMB, and Congress. Established budget accounts and line items in the Budget Formulation System, the budget database of the IRS. In addition to the quantitative work of being a budget analyst, Mr. Contreras was responsible for developing briefing materials and presentations for IRS executives. He was also responsible for publishing IRS budget materials for public consumption, including *Investing for the Future*. This publication explained the fiscal year budget and outlined the strategic goals for the IRS. Developed and provided Equal Employment Opportunity Commission (EEOC) Sensitivity Training while serving as the EEOC Hispanic Program Manager.

#### **Education**

J.D., St. Mary's University School of Law, 1995

B.A., International Studies/Spanish, University of Wyoming, 1991

#### **Affiliations**

Bar of the State of Texas, Member

American Bar Association, Member

Section of Public Contract Law

Section of Administrative & Regulatory Practice

Section of State and Local Government